

Virtual User Group: Governance in Financial Services

Tuesday, March 30, 2021





Jaimeson Wennerstrum

Principal Customer Success Manager



Agenda

11:00 a.m. Welcome and Agenda (5 min)

11:05 a.m. Customer Spotlight: Great Southern Bank (20 min)

Leigh Hasty, Senior Project Manager

11:25 a.m. Group Discussion (20 min)

11:45 a.m. Customer Spotlight: Charles Schwab (20 min)

Tracy Springer, Sr. Team Manager, Marketing Operations

Process & Platforms

12:05 p.m. Group Discussion (20 min)

12:25 p.m. Wrap-up Next Steps (5 min)

12:30 p.m. Event Ends





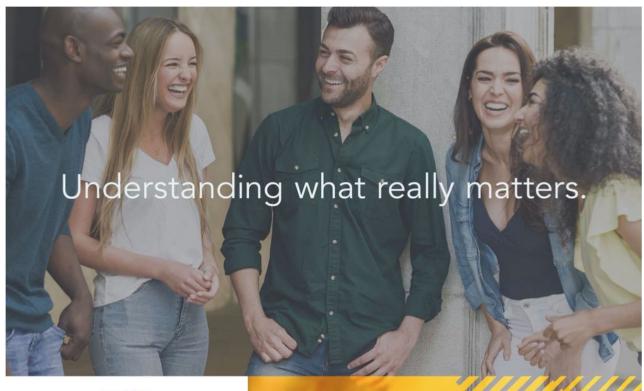


Leigh Hasty

Senior Project Manager Great Southern Bank









GreatSouthernBank.com

Workfront at Great Southern Bank

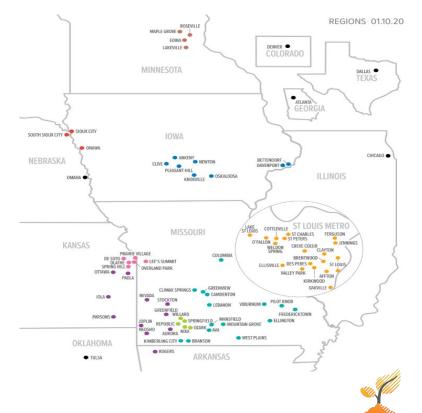
Who we are
How we use Workfront in our organization
Governance Charter
Data Security - Documentation
Monthly Newsletter



Who we are



- \$5.5 billion in assets
- In 11 states, 5 of which have loan production offices only
- Expanded exponentially in 2009 with FDIC-assisted bank acquisitions
- Approximately 1200 associates
- Project structure
 - No formal PMO
 - Enterprise Projects Department with project managers and business analysts







How We Use Workfront

- Currently 95 Workfront users across multiple departments
 - Marketing, Enterprise Projects, Compliance, IT/IS, Training, Loan Operations Managers
- Each major group has their own group administrator, 3 system admins
 - This allows each group to customize their own instance and communicate
 - Only system admin allowed to delete projects
- Each team uses Workfront their own way
 - Uniformity is not pushed unless people are involved in a project managed by Enterprise Projects

Workfront Governance Charter

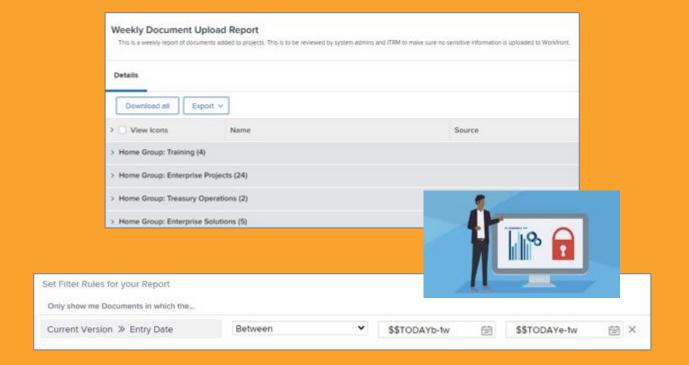
Purpose	Governance is the key driver in overseeing the pu understanding of information across the Workfro based decision-making and informed action to in
Scope	The committee will undertake a management rol the goals of the organization.
Responsibilities	As a strategic, cross-functional decision-making of Oversight and Decision-Making: Act as a cent implementation: Be accountable for the only Data-Driven Culture: Instill and promote an ormaking positive change through continuous in Conduct an annual review of under-utilized re-Conduct a monthly review of documentation.
Goals	Strive to improve data quality and processes Establish a systematic approach to governan Ensure that relevant stakeholders are kept in departments. Drive organizational and behavioral change a
Membership	All system and group administrators
Attendance Participation	 Members will attend all meetings unless ther Ad-hoc attendees may be requested in order Quorum will consist of 75% of the members p Decisions will be based on majority.
Authority	Authority lies with the committee itself and n The committee has the authority to approve o The committee does not have the authority to
Frequency Nature of Meetings	 The committee will meet quarterly, scheduler Meetings will be conducted in-person and/or The agenda of the meetings will include syste trouble-shooting. If there are no agenda items, the meeting ma
Guiding the Committee	The meeting will be led by one of the system An agenda will be sent out prior to the meetin Responsibility for action items will be delegate.

Governance Key Topics

- Authority
- Data Security
- System Changes
- Frequency of meetings
- Meeting Agenda/Attendees
- Instance Cleanup
- Currently on version 3



Documentation in Workfront





MONTHLY WORKFRONT NEWSLETTER

- Q&A
- Tips & Tricks
- System Changes
- Release Highlights
- Some type of helpful visual or some type of practice exercise





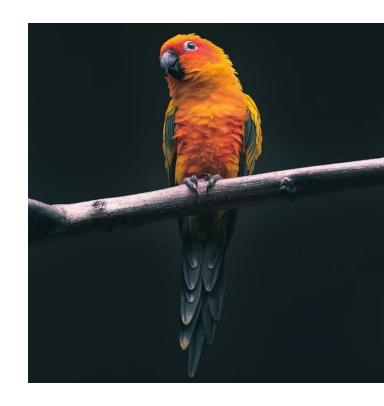


Questions?

"Birds of a Feather" Group Discussions

Go around the room and share:

- Where does your organization have the most opportunity to improve in terms of governance in Workfront?
- If governance is well-established at your organization, what advice would you give someone standing up a new model?







Tracy Springer

Sr. Team Manager, Marketing Operations Process & Platforms



Workfront
Governance at
Charles Schwab



Own your tomorrow.

Instance

A summary...

highlights usage adoption

A bit about Workfront at Schwab

Customer since March '14 with original roll-out in Creative Center Single instance, single company, many users and groups

Platform ownership and administration in Marketing (buss. & IT)

distributed group administration for enterprise

Integrations with Workato, Jira, WORM-archival

Users by the Numbers

Users &
Groups
3.8k active users
78 parent / 230
total groups

Admins

62 Group Admins2 Sys Admins

Licenses

82% Plan17% Work/Review3% Request

Logins

3.2k year

2.5k quarter

1.8K month

645 yesterday

3k avg annual

226k total

Request: 60%

Projects: 65% 13.5k avg annual 108k total

*Request to project: 15% groups 33%/36k of total projects

Groups' primary functional adoption

Organize & Visualize: 60%

Dashboards 860
Reports 5k
Layout Templates 150

Custom Data: 75%

Forms 816
Fields 11.6k total

Popular Workflow Themes

Asset Development & Review

Event Planning & Management

Risk Procedures

Business Planning

5 Operations

Governance

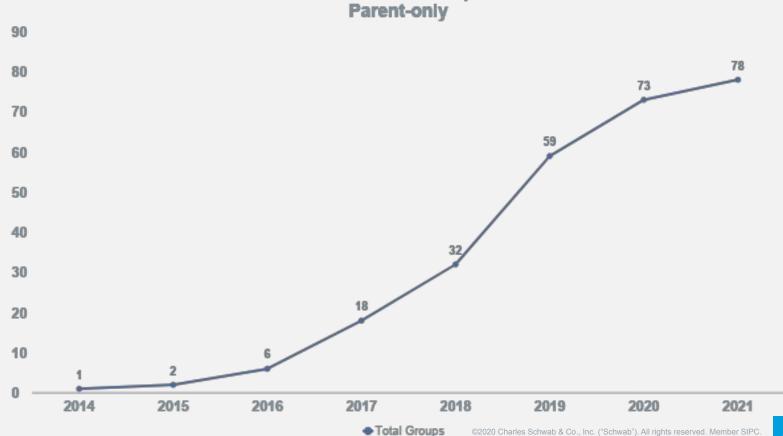
Where...

we started we're at we are going



Group Growth YoY

Parent-groups only



Schwab Workfront Groups - YoY

Ownership & Governance Evolution

Business Unit: Creative Center

Business unit-specific process rollout (~200 hundred users)

Adhoc support within volunteer Ops and core functional teams

Governance not a thing yet!

Organization: Marketing

Rollout of Mktg-Compliance process (~1.5k users)

New Mktg Ops team of three

Design and Support by 1 FTE

CC retained Sys Admin

Governance not a thing yet!

*Marketing & the Enterprise

Organic interest = YoY Growth

Design & Support by 2 FTEs

Groups must have designated administrator

Automation & Integrations

Governance: onboarding, consulting, monthly meeting

Centralized Enterprise

Enterprise Team

Scale with purpose and prioritize (onboard, optimize, integrate)

Design best practices and standards

End-user support

Governance policies: data, archival, permissions, hierarchy

Distributed Responsibility Agreement

Marketing; Enterprise Owner

"The Marketing Operations team manages Workfront Governance via core group collaboration, system settings, troubleshooting escalated issues, weekly admin office hours, vendor management, and administrator onboarding, vendor management, and business resources for platform projects."

Group Administrators

"...non-Marketing groups will designate an administrator in their organization, responsible for: all facets of process development, maintenance, and support; data management and archival; end user management, support, and training.

The Group Administrator(s) are responsible for ensuring proper permissions are in place for all of the group's users and objects."

Future Centralization

Scale

- Strategic identification / prioritization of new groups/processes
- Ongoing value assessment of existing workflows
- Speed to ramp up
- Speed to new launch
- Speed to integration and automation

Focus

- Resources to evaluate and maintain platform tidiness
- Speed of projects that benefit all groups/functionality
- Expanding commonly used platform integrations
- One stop end-user support for all workflows

User Experience

- Simplification of layout
- Cross-group user setup/layout
- Consistent workflow architecture and interaction patterns
- Guided process navigation for most workflows
- Workfront hub and resources on intranet

Policies

- Platform suitability/ToA
- Data access, hygiene, and archival
- Workflow and org design standards
- Certification for group admins
- Generalized authorized use cases for automation
- Audited/processes subject to evaluated by Compliance & Legal

Thank you!



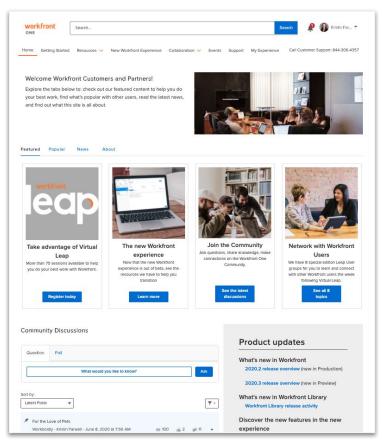
Own your tomorrow.



Wrap-up and Next Steps

Continue the Conversation on Workfront One

- Collaborate with others in a similar industry or department
- Harness the power of your peers to crowdsource inspiration and solutions
- Learn about upcoming events





Upcoming Virtual User Groups

one.workfront.com/events

- Apr 13: Creative Agencies & Marketing: Workfront Proof
- Apr 20: Transitioning to the New Workfront Experience

Coming soon!

- Roles & Responsibilities: Group Admins and System Admins
- Request and Intake Queues
- Training & Onboarding Users
- Resource Management





Leap is now part of Adobe Summit—The Digital Experience Conference.

Adobe **SUMMIT**

A free virtual event April 27-28, 2021



Thank you.

